

QUARTERLY STATEMENT

**AS OF June 30, 2005** 

OF THE CONDITION AND AFFAIRS OF THE

## Better Health Plans, Inc

NAIC Group Code	2718 , (Current Period)	2718 (Prior Period)	NAIC Company Code	11139	Employer's ID Number	62-1839257	
Organized under the Laws of			Ter	Tennessee			
Country of Domicile	United S	States of America					
Licensed as business type:	Life, Accident & Health[ ] Dental Service Corporatio Other[ ]	n[] Vision	ty/Casualty[ ] Service Corporation[ ] D Federally Qualified? Yes[ ]	Health M	Medical & Dental Service or In aintenance Organization[X]	demnity[ ]	
Incorporated/Organized		08/09/2000	Com	menced Business	07/01/200	)1	
Statutory Home Office	1000 Ric	dgeway Loop Road, Suite	203 ,		Memphis, TN 38120		
(Street and Number) (City, or Town, State and Zip Code)  Main Administrative Office 300 Oxford Drive (Street and Number)				de)			
		e, PA 15146	(00000	and rumbery	(412)858-4000		
Mail Address	(City or Town, State	and Zip Code) 300 Oxford Drive			(Area Code) (Telephone Nur Monroeville, PA 15146	mber)	
	•	eet and Number or P.O. Box	, · .		(City, or Town, State and Zip Cod	de)	
Primary Location of Books ar	d Records			300 Oxford Drive (Street and Number)			
	Monroeville, F				(412)858-4000		
Internet Website Address	(City, or Town, State	e and Zip Code) www.trhp.com			(Area Code) (Telephone Nur	mber)	
Statutory Statement Contact		Leslie Ann Gelpi			(412)858-4145		
	Leslie.Gelpi@threerive	(Name)		(Area Code)(Telephone Number)(Extension) (412)457-1414			
	(E-Mail Ad				(Fax Number)		
Policyowner Relations Conta				300 Oxford Drive (Street and Number)			
	Monroeville, F (City, or Town, State			· ———	(800)414-9025 (Area Code) (Telephone Number)	(5.4	
Name  John Paul Blank M.D. David William Thomas Leslie Ann Gelpi Jennifer Lee Kessler  DFFICERS  Title  Chief Executive Officer/President Secretary/Vice President & Gen. Counsel/Asst.Treas Treasurer/Vice President-Finance/Asst. Secretary Vice President and Executive Director							
			OTHERS				
DIRECTORS OR TRUSTEES  John Paul Blank M.D.  William Howard Lawson Jr.  John Hull Dobbs Jr.							
	ylvania heny ss						
assets were the absolute property explanations therein contained, at and of its income and deductions manual except to the extent that: their information, knowledge and	of the said reporting entity, free nexed or referred to, is a full ar therefrom for the period ended, (1) state law may differ; or, (2) t belief, respectively. Furthermon	e and clear from any liens or nd true statement of all the a and have been completed in hat state rules or regulations e, the scope of this attestatio	claims thereon, except as herein a sets and liabilities and of the contractor accordance with the NAIC Annustrequire differences in reporting normal by the described officers also in	stated, and that this stated dition and affairs of the sa al Statement Instructions ot related to accounting p cludes the related corresp	e reporting period stated above, all ment, together with related exhibits, id reporting entity as of the reporting and Accounting Practices and Procedures, according ponding electronic filing with the NAI gulators in lieu of or in addition to the	schedules and g period stated above, edures to the best of C, when required, that	
,	Signature)		(Signature)		(Signature)		
John Paul Blank, M.D. David William Thomas (Printed Name) (Printed Name)			Leslie Ann Gelpi (Printed Name)				
•	dent and CEO	Secretary/	/P & General Counsel/Asst. 7	reasurer	Treasurer/VP Finance/Ass		
Subscribed and sworn day of	(Title) to before me this, 2005	a. Is th b. If no	(Title) is an original filing? , 1. State the amendmen 2. Date filed	it number	(Title)  Yes[ ] No[X]  1  09/19/2005	_	
			3. Number of pages atta	ached	2	_	

(Notary Public Signature)

## STATEMENT AS OF June 30, 2005 OF THE Better Health Plans, Inc STATEMENT OF REVENUE AND EXPENSES

	OTATEMENT OF REVENUE AND			Drien Veen	
		Current re	ar To Date	Prior Year To Date	
		1	2	3	
		Uncovered	Total	Total	
1.	Member Months	X X X			
2.	Net premium income (including \$ non-health premium income)	X X X			
3.	Change in unearned premium reserves and reserves for rate credits	X X X			
4.	Fee-for-service (net of \$ medical expenses)	X X X			
5.	Risk revenue	x x x			
6.	Aggregate write-ins for other health care related revenues	x x x			
7.	Aggregate write-ins for other non-health revenues	X X X			
8.	Total revenues (Lines 2 to 7)	x x x			
Hospit	al and Medical:				
9.	Hospital/medical benefits				
10.	Other professional services				
11.	Outside referrals				
12.	Emergency room and out-of-area				
13.	Prescription drugs				
14.	Aggregate write-ins for other hospital and medical				
15.	Incentive pool, withhold adjustments and bonus amounts				
16.	Subtotal (Lines 9 to 15)				
Less:	Subtotal (Lines 3 to 10)				
17.	Net reinsurance recoveries				
18.	Total hospital and medical (Lines 16 minus 17)				
19.	Non-health claims (net)				
20.	Claims adjustment expenses, including \$115,854 cost containment expenses		, , ,	, , ,	
21.	General administrative expenses		(77,369)	(186,742)	
22.	Increase in reserves for life and accident and health contracts (including \$ increase				
	in reserves for life only)				
23.	Total underwriting deductions (Lines 18 through 22)				
24.	Net underwriting gain or (loss) (Lines 8 minus 23)				
25.	Net investment income earned		,	,	
26.	Net realized capital gains (losses) less capital gains tax of \$				
27.	Net investment gains or (losses) (Lines 25 plus 26)		62,023	42,683	
28.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered				
	\$) (amount charged off \$)]				
29.	Aggregate write-ins for other income or expenses		25,000		
30.	Net income or (loss) after capital gains tax and before all other federal income taxes (Lines 24				
	plus 27 plus 28 plus 29)	X X X	299,767	291,661	
31.	Federal and foreign income taxes incurred	X X X	100,158	96,999	
32.	Net income (loss) (Lines 30 minus 31)	x x x	199,609	194,662	
<b>DETAI</b> 0601	LS OF WRITE-INS				
0602					
0603					
0698. 0699.	Summary of remaining write-ins for Line 6 from overflow page  TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)				
0701		X X X			
0702 0703					
0798.	Summary of remaining write-ins for Line 7 from overflow page				
0799. 1401	TOTALS (Lines 0701 through 0703 plus 0798) (Line 7 above)				
1401					
1403					
1498. 1499.	Summary of remaining write-ins for Line 14 from overflow page				
2901.	Reverse Abandonment Accrual				
2902					
2903 2998.	Summary of remaining write-ins for Line 29 from overflow page				
2999.	TOTALS (Lines 2901 through 2903 plus 2998) (Line 29 above)		25,000		

## **Amended Statement Cover**

Amended Explanation:

Page 4 had a \$25,000 reclassification from General administrative expanses to line 29 as reverse abandonment accrual.

Tenncare operations statement of revenue and expanses had a \$25,000 reclassification from miscellaneous medical expenses to Abandonment accrual in the administrative expenses.

## Statement as of June 30, 2005 for Better Health Plans, Inc. Report #2A: TENNCARE OPERATIONS STATEMENT OF REVENUES AND EXPENSES June 30, 2005 Prepared in accordance with instructions from TDCI

	Prepared in accordance with instructions from TDCI					
		Current Quarter	Current Year	Previous Year		
		Total	Total	Total		
	MEMBER MONTHS	154,659	304,507	578,206		
	REVENUES:					
1.	TennCare Capitation         Current Qtr         YTD           Capitation         -         -           ASO Administrative fees received         2,044,507         4,011,051           ASO Medical expense         16,539,155         32,387,587           Premium Tax Expense         340,765         701,851	18,924,427	37,100,489	64,654,812		
	Adverse Selection	-	-	-		
	Total (Lines 1 and 2) Investment	18,924,427 33,917	37,100,489 62,023	64,654,812 83,422		
	Other Revenue (Provide detail)	-	-	-		
6.	TOTAL (Lines 3 to 5)	- 18,958,344	37,162,512	64,738,234		
	EXPENSES:					
	Medical and Hospital Services					
	Capitated Physician Services	83,177	157,128	224,145		
	Fee for Service Physician Services Inpatient Hospital Services	5,936,082 5,864,096	13,002,299 9,753,757	23,298,075 16,025,356		
	Outpatient Services	1,388,407	3,614,868	6,385,803		
11.	Emergency Room Services	754,553	1,820,487	2,738,745		
	Mental Health Services	-	-	-		
	Dental Services	-	472.070	- 220 445		
	Vision Services Pharmacy Services	96,369	173,070 245	330,415 1,134		
	. Home Health Services	561,814	561,990	519		
	Chiropractic Services	1,016	2,343	2,800		
	Radiology Services	536,054	1,313,242	2,331,208		
19.	Laboratory Services	219,525	457,368	779,210		
	Durable Medical Equipment Services	461,880	734,555	1,549,680		
	Transportation Services	654,796	982,467	1,800,983		
	Outside Referrals  Medical Incentive Pool and Withhold Adjustments	-	-	-		
	Occupancy, Depreciation and Amortization					
	Other Medical and Hospital Services (Provide Detail)	50,943	100,694	171,682		
27.	, , , , , , , , , , , , , , , , , , , ,	16,608,712	32,674,513	55,639,755		
28	Net Reinsurance Recoveries	(20,134)	(166,690)	(332,012)		
	Copayments	9,570	28,037	106,769		
	Subrogation and Coordination of Benefits	80,121	425,579	202,426		
	Subtotal (Lines 27 to 29)	69,557	286,926	(22,817)		
31.	TOTAL MEDICAL AND HOSPITAL (Line 26 less 30)	16,539,155	32,387,587	55,662,572		
_	Administration:					
	Compensation	-	-	-		
	Marketing	-	-	-		
	Interest Expense Premium Tax Expense	340,765	701,851	1,243,212		
	Occupancy, Depreciation and Amortization	-	701,031	1,240,212		
	Other Administration (Provide detail) **	1,845,854	3,773,307	7,000,799		
38.	TOTAL ADMINISTRATION (Lines 32 to 37)	2,186,619	4,475,158	8,244,011		
39.	TOTAL EXPENSES (Lines 31 and 38)	18,725,774	36,862,745	63,906,583		
40.	Extraordinary Item	-	-	-		
41.	Provision for Income Tax	88,360	100,158	282,762		
40	NET INCOME/(LOSS) (Line 6 less Lines 39, 40 and 41)	144,210	199,609	548,889		

••	Other Administration Detail Administration Fees *	1,839,774	3,657,514	6,766,574
	Unpaid Claims Adjustment Expense - Change in Reserve	90	75,761	80,885
	ASO Admin Fees	-	75,761	-
	Payroll Taxes	_	_	_
	Pharmacy Admin Fees	_	_	(238)
	Legal Fees	_	_	(10,388)
	Accounting Fees	8,250	16,500	28,000
	Consulting	204	204	5,170
	Liability Insurance	18,459	38,827	84,212
	Dues, Fees & Subscriptions	-	640	20
	Bank Fees	4,077	8,861	19,586
	State Tax	-	-	1,978
	Abandonment Accrual	(25,000)	(25,000)	25,000
	Case Mgmt Fees	-	(==,===)	
	Total Other Administration	1,845,854	3,773,307	7,000,799
	* Includes Administrative Fees paid to Affiliates			
	Other Medical and Hospital			
	Misc Medical Expense Case Management fees	50,943	100,694	- 171,682
	Case Managerilotti 1665	50,545	100,054	171,002